



We just assisted a major investment bank in achieving £150m in annual savings by introducing AI automation.

The journey presented challenges, yet the insights gained were invaluable.

Key Learnings:

- Resistance is a common hurdle. Despite clear ROI forecasts, unfamiliarity breeds apprehension. We allocated **40%** of our budget to change management, prioritizing people over technology.
- Commence with small victories. Our initial 12-week trial automated a single process, yielding £2.8m in savings. This success propelled wider adoption.
- Addressing technical debt is crucial. We invested three times more in modernizing outdated systems than in deploying new solutions. **A solid foundation is essential.**

The most surprising aspect? This strategy seamlessly scales across organizations of all sizes, maintaining consistency whether in a PE-backed firm or a global bank.

What obstacles do you encounter when implementing automation in your business?

Connect with us to discuss how AI arbitrage strategies can ease the pain of implementing AI and automation across all areas of your business.

